seattle international 2012 film festival



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MISSION & VALUES

SIFF's mission is to create experiences that bring people together to discover extraordinary films from around the world. It is through the art of cinema that we foster a community that is more informed, aware, and alive.

- Celebration
- Community
- Education
- Excellence
- Innovation
- Respect
- Sustainability

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Letter from the Board President, Artistic and Managing Directors

On behalf of the Board of Directors, we are pleased to bring you the 2012 Annual Report. It has been a year we can all be proud of, and we are grateful for the support we've received from the SIFF community during this important time of growth and innovation.

SIFF enhances the lives of thousands in the greater Seattle area and beyond, and we'll continue to do so through our mission: creating experiences that bring people together to discover extraordinary films from around the world. It is through the art of cinema that we foster a community that is more informed, aware, and alive.

In this report, you will see that we have expanded our programming, established deeper community relationships through strong partnerships and significant membership growth, and ensured sustainability through SIFF Cinema programming at our flagship headquarters at the SIFF Film Center and the historic Uptown. We've continued to develop our educational outreach, helping to offset the economic pressures impacting many arts programs. And of course, we held our 38th Annual Film Festival, which featured over 450 films from more than 70 countries.

Thank you for being a part of SIFF. It's been an incredible year, and we look forward to many more to come.

Michelle Quisenberry, Board President

Carl Spence, Artistic Director

Deborah Person, Outgoing Managing Director

Mary Bacarella, Incoming Managing Director



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Seattle International Film Festival 2012

Seattle International Film Festival is the largest and most highly attended film festival in the United States, with more than 150,000 attendees in 2012. The 25-day Festival is Seattle's most accessible and highly publicized film event, and is renowned for its comprehensive programming with more than 450 features, short films, and documentaries from over 70 countries shown this year. Numerous directors and actors of critical acclaim and celebrity have come to Seattle to participate in the Festival. This year we were excited to present Sissy Spacek and William Friedkin as our Tribute guests.





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SIFF Cinema

SIFF is an innovative year-round film organization that highlights new discoveries from around the world alongside established filmmakers and talent. SIFF Cinema has showcased a variety of local and touring film festivals, art-house theatrical film releases, retrospective and repertory programs, and one-of-a-kind event screenings best designed to engage, entertain, and enlighten. This year we had record attendance with over 100,000 attendees.

Mini Festivals

Beginning in September, SIFF Cinema presents one mini festival a month featuring different countries and genres.



New Spanish Cinema

Organized by Pragda and SIFF, this Festival of New Spanish Cinema unveils the next generation of Spanish film legends. Featuring first-time filmmakers and established masters alike, this is the very best in contemporary Spanish cinema.



French Cinema Now

Celebrating extraordinary new works from international filmmakers working in the French language. This festival covers a broad spectrum of subjects and genres providing a comprehensive look at the state of contemporary Francophone cinema. Magnifique!



Cinema Italian Style

This annual celebration of new Italian cinema shows the best of current Italian film. With an array of Italy's best films, including an Official Oscar[®] submission, strong comedies, and an excellent selection of powerful dramas, Cinema Italian Style is *da non perdere!*



Festival of the Archives

SIFF and the Association of Moving Image Archivists have joined forces to celebrate the work of film preservationists and archives from across the country. This four-day film festival features newly-restored cinema treasures—including big screen classics, legendary musicals, family favorites, and cult films.



Women in Cinema

Women in Cinema (WIC) returns to SIFF, featuring significant new works by women filmmakers. WIC celebrates the exceptional contributions of women in the world of cinema, and represents a convergence of excellence in filmmaking, with international shorts, features, and documentaries from around the world.



Noir City

This festival's stock-in-trade is the dark and dangerous delights to be discovered in the resurrected rarities that are. The inimitable Czar of Noir, Eddie Muller, hosts this week-long extravaganza of buried film noir treasures rescued from the margins of mid-20th century American cinema.

SIFF Cinema





Year-round programming series and events

Our feature engagements are what keep us running year-round, some of the highlights of this past year have included *Your Sister's Sister, Moonrise Kingdom, Samsara, Coriolanus, Old Goats, Argo,* and 3D presentations of *Pina* and *Life of Pi*. Outside of our feature engagements we also frequently fill the theatre with one-of-a-kind programs that make SIFF Cinema a destination for fun, exciting, and engaging movie experiences throughout the year.

Our Interactive Programs feature audience participatory versions of family-friendly classics: *The Princess Bride* with inflatable swashbuckling swords, *Willy Wonka* complete with goodie bags, the holiday classic *White Christmas* with free jingle bells, and a sing-along version of the musical classic *Fiddler on the Roof*!

Other events involve visiting filmmakers and guests, live comedy with "cult" movies (*Plan 9 from Outer Space*), eventized screenings of classic films (*Harold & Maude* on Valentine's Day, *Back to the Future* with a parade of DeLoreans), retrospective programs like the Studio Ghibli series, and a tribute to the Library of Congress archives featuring live musical scores for silent films.

We also feature a vibrant program of fine arts captured live and presented in stunning high definition on the big screen, including the National Theatre of London's greatest productions, and visionary opera and ballet productions from Europe's finest houses.



Education

SIFF Education is the umbrella program for Catalyst (programs for filmmakers), FutureWave (programs for youth and educators), and Film4All (cinema education for everyone). SIFF Education offers a direct link to the Seattle International Film Festival, SIFF Cinema, and the local filmmaking community. Celebrating two complementary activities — film viewing and filmmaking — SIFF Education includes compelling, relevant, and enjoyable films alongside meaningful workshops.

Catalyst provides education programs for filmmakers. Catalyst offers professional development trainings, workshops, and forums focused on filmmakers. The aim of Catalyst programs is to support local independent filmmakers in getting to the next level in their career and in their art.

Futurewave offers youth and educators a direct link to both SIFF and the local filmmaking community. FutureWave includes compelling, relevant, and enjoyable films alongside meaningful workshops for young people. Together, these components advance SIFF's leadership role in creating an audience that is more informed, aware, and alive. Amongst the programs available are All City Youth Media, Teacher Trainings, Crash Kids, National Young Filmmakers Program, School Screenings and Filmmaker Visits, and the SuperFly Filmmaking Experience.

Film4All provides cinema education programs for the general public. The objective is to engage the larger community in a more meaningful and hands-on way with cinema. Designed to build capacity for SIFF, these projects will reach a larger, more diverse audience - using cinema to enrich the lives of Seattle residents.



Brave

Community

We encourage partnerships with small businesses, consuls, non-profits, and community organizations throughout Seattle. SIFF currently collaborates with over 30 different organizations that sponsor and promote films, which have a direct impact on their interests and



passions in this community; these partnerships are vital to SIFF's mission.

Over the last year, we have partnered with Silver Platter Records, the University of Washington Japanese Student Association, the Korean, German, Israeli, Turkish, and Polish Consulates - just to name a few. Our Community Partners support SIFF through financial donations, and reach out to their own constituents to help promote SIFF in their communities. Community Partnerships maintain SIFF's yearly mini festivals such as French Cinema Now, Cinema Italian Style, and the Festival of New Spanish Cinema.



Community Partnerships allow SIFF to support the neighborhoods where we have venues, while engaging specific groups throughout the city to spread the importance of SIFF's mission.

One outstanding community partner is the Taipei Economic and Cultural Council (TECO), which serves as the consulate general for Taiwan here in Seattle. TECO's first experience with SIFF was at the silent film, *Little Toys (Shanghai)*, during SIFF 2012, where we featured a live pianist with the film.

As a result of this experience, TECO grew their partnership with SIFF in 2012, connecting our programming team to the Kaohsiung Film Festival (KFF) in Taiwan, where SIFF's own Beth Barrett was invited to serve on the jury. At least four films from Taiwan will be featured in the 2013 Seattle International Film Festival - more films than ever before! In addition, SIFF will be able to invite multiple filmmakers from Taiwan. Thank you to TECO for investing in SIFF.

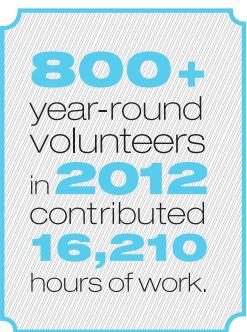


Volunteers

Volunteers are an essential part of the SIFF community. SIFF engages with 818 year-round volunteers who have contributed 16,210 hours of work during our 2012 fiscal year.

Each year we recognize one special volunteer to spotlight, this year we are recognizing Latesha Miller. Latesha began volunteering for SIFF in 2009 when she saw an ad at Seattle Central Community College for House Coordinators. She had so much fun she "couldn't believe it" stating "from that point on I loved the craziness of the Festival, making the movie goers happy, all the friends I have made with other volunteers and staff, and, of course, all of the parties."

In 2012, Latesha worked as a House Coordinator at the Festival, a front desk volunteer for six months out of the year and became an intern with our Education Department. When we let Latesha know she was going to be spotlighted this year, her selflessness shined through and she stated, "I am so honored by this. There are so many amazing volunteers at SIFF so, this means a lot."



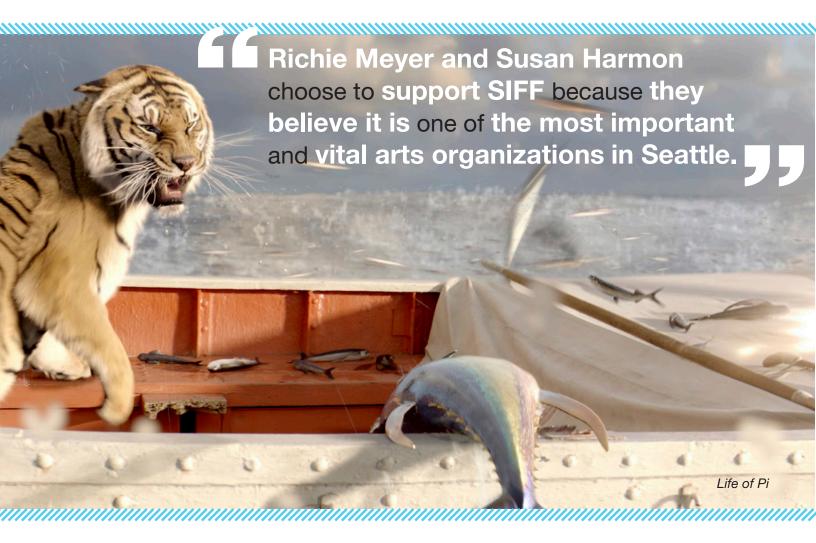
Latesha received her Associates in Film and Communications and is

currently working on her BA in Entertainment Business. She believes that her work at SIFF has made it possible for her to accomplish some goals she has set for herself, stating, "I want to say thank you to everyone for giving me a chance to be part of an amazing place."

We thank Latesha for all of her hard work over this past year!



Member Spotlight



Richie Meyer & Susan Harmon

Both Richie Meyer and Susan Harmon choose to support SIFF because they believe it is one of the most important and vital arts organizations in Seattle. Stating, "SIFF's year-round movie schedule, with myriad choices, serves to broaden perspectives in this community." They both have been involved with SIFF in some way for nearly 10 years.

Richie and Susan have both had professional careers in broadcasting, film, and media. Susan was Chair of the NPR board as a manager and producer at public radio stations in Washington, DC and Dallas,TX. Richie

has produced and directed films while later serving as a CEO at PBS stations in NYC, Dallas, and Seattle. They believe strongly in supporting their community stating, "Our philanthropy helps to keep prices down on tickets, so more people can benefit from the wonderful offerings on screen in our two theaters."

Richie and Susan are Premiere level members, donors outside of membership, and Richie sits on the SIFF Board and Development Committee.





Donor Spotlight

David and Linda Cornfield

In the mid-late 1980's, David and Linda Cornfield independently made their way to Seattle, attending SIFF with like-minded friends who enjoyed the eclectic international programming. Being avid travelers and photographers they found that SIFF was a great way to settle into a new city. However it was not until the 90s, that David and Linda met each other, discovering their love of each other through their love of SIFF.



Once married, David and Linda decided that they were ready for the next level of commitment to SIFF and began to get Full Series passes to the Festival. They both stated, "We value the opportunity SIFF affords to watch great storytelling and cinematography from around the world. We look forward to the Festival for the documentaries and shorts that would not be easily seen anywhere else." SIFF has allowed them to discover film gems that they might otherwise have missed. Particular favorites being Hong Kong films like *Pedicab Driver* and *Chinese Ghost Story*. They also enjoy the year-round programming at the SIFF Cinema Uptown and SIFF Film Center, stating, "Noir City is a special favorite series of ours."

The power of the film shined through this year during a Q&A, which resulted in them meeting Jeff Orlowski, the director of the 2012 documentary *Chasing Ice*. They where so inspired by how the film aligned with their personal and philanthropic interests, they have since become Executive Producers of the film!

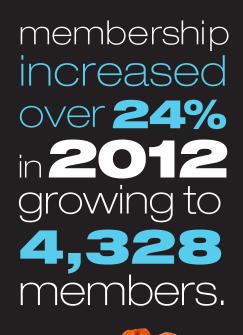
It was not until the 90s, that **David and** Linda met each other, discovering their love of each other through their love of SIFF.

The Angels' Share

SIFF Membership

SIFF Members have a significant impact on the community and allow us to continue to expand and ensure the future of SIFF. Since last year we have increased our membership by over 24% and grown to 4,328 members.

SIFF membership offers film lovers \$5 off ticket prices to our regular year-round programming, as well as deep discounts to the Seattle International Film Festival and more. Members have also had the opportunity to see over 31 films before they were released to the general public during the 2012 fiscal year.



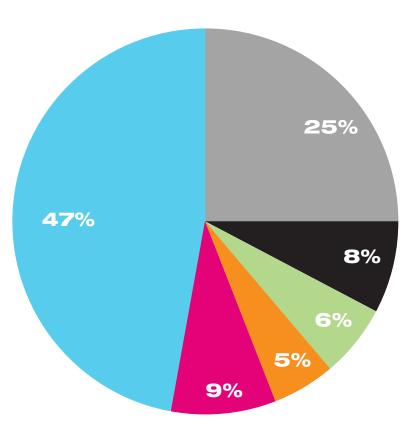


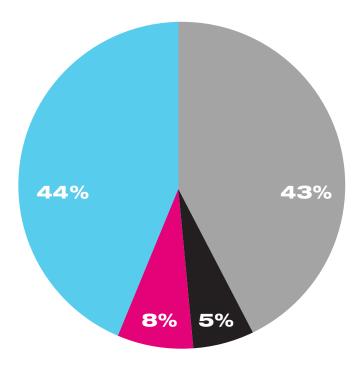


Financials

Income

- **Admissions** \$1,640,327
- Other Earned Income \$502,560
- **Grants** \$398,949
- **Corporations** \$330,267
- Individuals \$575,113
- **In-kind** \$3,080,488
- O **Other** \$2,739





Expense

- **Programming** \$2,962,674
- Fundraising \$403,980
- Management & General \$525,588
- ln-kind \$3,040,488

Sponsor List

Government \$20,000+ Seattle Office of Arts & Cultural Affairs

\$15,000-\$19,999

4Culture Renton Community Marketing Campaign (City of Renton)

\$5,000-\$14,999 4Culture - Facilities Washington State Arts Commission

\$1,000-\$4,999

City of Everett Kirkland Cultural Council Kirkland Tourism Development Seattle Office of Arts & Cultural Affairs Youth Program

Foundations & Organizations

\$100,000+ Wallace Foundation

\$20,000-\$99,999

Adobe Foundation (Adobe Youth Voices) The Paul G. Allen Family Foundation Snoqualmie Tribe

\$15,000-\$19,999 ArtsFund Hong Kong Economic and Trade Office, San Francisco

\$10,000-\$14,999 RealNetworks Foundation Cultural Office of the Embassy of Spain

\$5,000-\$9,999

Coolidge Corner Theater Queen Anne Historical Society Muckleshoot Tribe

\$1,000-\$4,999

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\$100-\$999

Canadian Studies Center/Jackson School Consulate General of Poland in Los Angeles Consulate General of the Republic of Korea Consulate General of the Republic of Turkey Consulate of Mexico DeLaurenti Goethe - Institut Greater Seattle Vietnam Association Istituto Italiano di Cultura Nantes - Seattle Sister City Association Reykjavik - Seattle Sister City Association Seattle Christchurch Sister City Association Seattle Composers Alliance The Seattle-Kobe Sister City Association University of Washington's Ellison Center

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Comcast Davis Wright Tremaine Delta Air Lines, Inc. KCTS Television New Belgium Brewing Company Starbucks Coffee Company

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The Art Institute of Seattle BBC America The Boeing Company Chihuly Garden & Glass Filmic Pro (Cinegenix) HBO Puget Sound Energy Scarecrow Video Vulcan Productions Walmart

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Academy of Interactive Entertainment Adobe Systems Inc. AMC - Pacific Place 11 **Bold Hat Productions** Diadem USA, Inc. Dish Network - Gravity Media Dragados USA **EMP** Museum Freakin Epic (25 Cent Camera) Gelatiamo Honest Tea Ingeniux Junglecity Network POP Multimedia Ritrovo Regional Foods ShadowCatcher Entertainment Umbra Cuscinetti, Inc. Vulcan Zipcar

\$100-\$999

Caffe Umbria Cucina Fresca Eastman Kodak Company The Hyogo Business and Cultural Center iPic Theaters Silver Platters VioVi

Over 300 organizations donated more than \$3,000,000 in goods and services in 2011 – 2012.



Donors List

\$10,000 and Up

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SIFF thanks the 499 individuals who donated \$1-\$49 this year!

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Benefactor

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Bridget Braffington Richard & Heather Brandt Victor Bremson Sydne Brewer Mary Briant George Bright James Brinson Al Briscoe Joshua Briskey Sandra Broberg Eric Broberg Jaime Broersma Sara Broetje Seanna Browder G. Paul Brown Ellen Brown Elizabeth Bruning Webster Brunsteter Margaret Buckwitz Roy Bueler & Sandra Bueler B. J. Bullert Gretchen Burger William Burns F. Kelly Burton John C. Faught Kyle Cable Robert Callum & Christine Meyers Stacy Campbell Albert Candelaria Scott Caparelli Linda & Peter Capell Krista Capodanno Kathleen Carey Kevin Carey Matthew & Grace Carlson Cathy Carlson & Raymond Achen Karen Carlson-Iffert Caron Carlyon & W. G. Robinson, Jr. Remy Carole Pascal Carole Cristin Carr Christopher Carr Daniel Carrillo Devon Carroll Tanva Carver Carla Casale Connie Case Paul Casey Martin Cassidy Melissa Chadwick John Chaney Jason Chang Chih Yu Chao Lisanne Chastain Sue Chealander Katherine Cheng Wimsey Cherrington Tien Cheung Stefan Chipilov Erica Chow Deidre Choy Aram Chun Donna Rae Cirincione Brendan Clark William Clark Sam Clark Carl Clausen & Mike Stapleton Todd Clay Martin Cobb Eric Cockhill Barney Cohen Keshet Cohen **Oliver Colbert** Kay Compagnoni Megan Conboy Mark Conrad Jill Cook & A.J. Ostman

Michelle Brady

Sharon Cooper David Corder Melanie Corey-Ferrini Elliot Cossum Leonard Costello & Patricia McKenzie Kristi Coulter Jennifer Cox Laura Cox Matt Cov Kathryn Crawford Garth Cray & Janet Cray Stephen Crimi Mary Cross Meg Cummings Patrick Curran & MaryAnn Curran Doug Cusick Mary Da Silva Jaclyn Dahlvang Harris Dale Kimber Dale Alison Danz Elizabeth Davidson & Clark Hodder Carol Ann Davis & Steven Burdick Lena Davis Jeff Davis Judy Davis Deva Dawson Robin Dearling & Gary Ackerman Brian Debroux Todd Dennett Devon Dennis Mary Derthick Jay Dertinger Scott Devore Cristina Devrin Jodi DeWitt Anthony DiCola Linda Dishman Kristin Distelhorst Amy Doerzbacher Lee Dohm Michaela Donahoe Marsha Donaldson & William Ferris Mary Donovan John Doty Jennifer Douglas Christopher Doyle Caroline Drake & Patrick Evans Don Driftmier & Vanessa Litzenberger Niko Droukas Christos Droukas Cornelia Dude Eddy Dughi David Duntley Kimberly Durham-O'Neill Adam Dutton Sue Duvall Amanda Ebbert & Kathryn Johnson Susan Edelheit Steve Edmiston Jim Edmunds **Richard Ehrsam** Kellie Eickmeyer Christian Eide Avram Eisner Anna Elam Edmund & Joanne Ellis Robyn Ellis Susan Encherman Nadia Eng Amy Enser Rebecca Erickson Neal Erickson

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SIFF Membership

SIFF Members have a significant impact on the community and allow us to continue to expand and ensure the future of SIFF. Since last year we have increased our membership by over 24% and grown to 4,328 members.

SIFF membership offers film lovers \$5 off ticket prices to our regular year-round programming, as well as deep discounts to the Seattle International Film Festival and more. Members have also had the opportunity to see over 31 films before they were released to the general public during the 2012 fiscal year.



